

Social Media Manager Portfolio "Crafting Social Conversations That Convert"

Seyi Alabi



About Me

- Social Media Strategist
- Based in Toronto
- 1 build brands people talk about
- 22 7 years building engagement for brands
- Fluent in Reels, X, TikTok, and Google Sheets

Skilled in: Strategy | Content Creation | Influencer Coordination | Paid Ads | Community Management

Tools: Meta Suite, Hootsuite, Canva, CapCut, ChatGPT



MY APPROACH TO SOCIAL MEDIA

- 1. Strategy Set clear goals, audience insights & positioning
- 2. Content Creation Build content calendar with diverse formats
- 3. Influencer Management Source, brief & manage creators
- 4. Publishing Schedule, monitor & optimize across platforms
- **5. Analytics** Monthly reporting + recommendations



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BRANDS I'VE WORKED WITH

- Munch It Content strategy & influencer management for BBN campaigns & snacking occasions
- Nutrify Nigeria Social media launch, growth & influencer rollout
- **Kellogg's Nigeria** Campaigns for Mother's Day, Children's Day, and school outreach
- Omnibiz Social storytelling for tech-enabled distribution













A FEW CASE STUDIES





CASE STUDY – NUTRIFY NIGERIA LAUNCH

Objective: Launch the Nutrify multivitamin brand online and drive awareness and sales for its multivitamins

Strategy: Created launch content calendar, giveaways, DM sales and relevant influencer partnerships

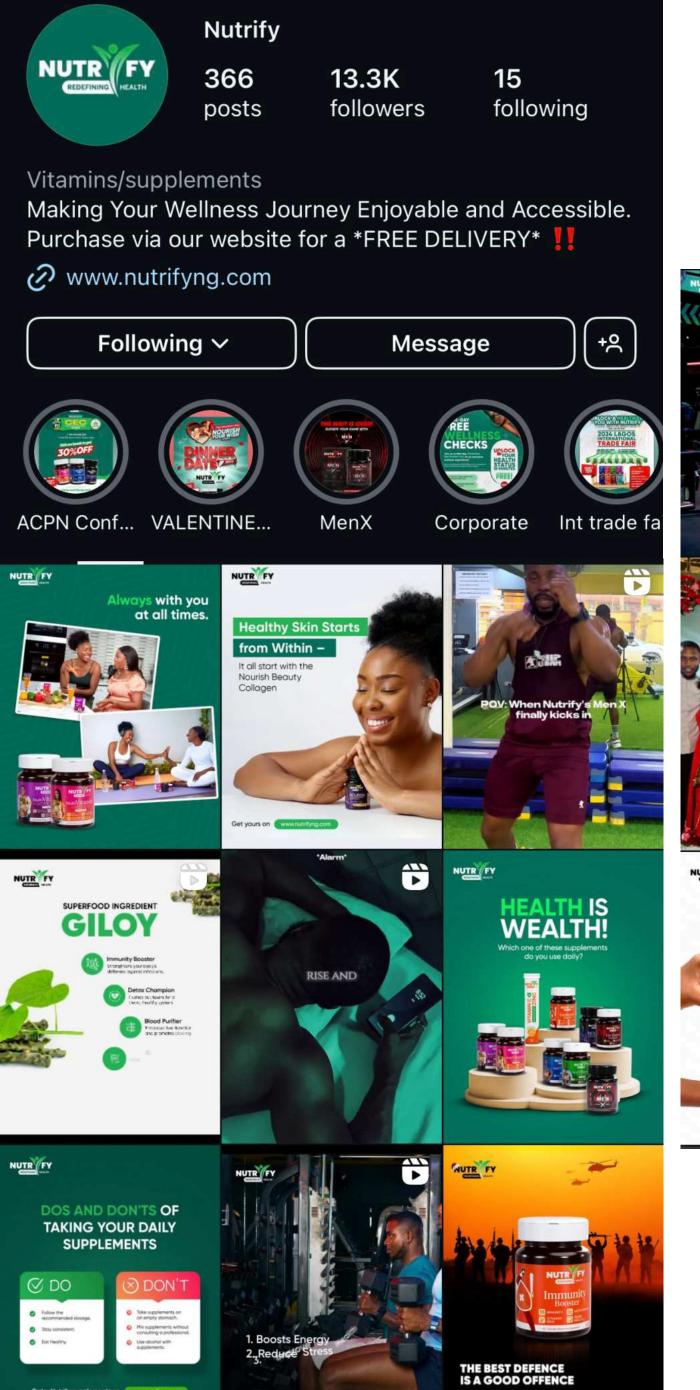
Execution:

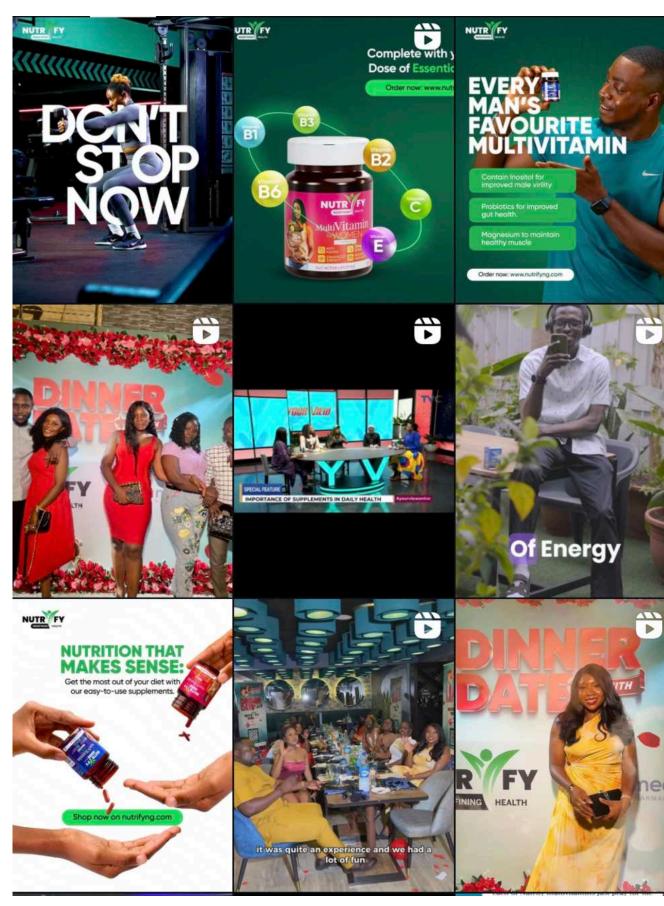
- Instagram + Twitter brand voice building
- Influencer seeding: lifestyle, fitness and wellness creators
- Engaging CTA-based posts and Reels

Results:

- 10K active followers in 60 days
- Over 7million total campaign reach
- High engagement on posts







CASE STUDY – MUNCH IT X BIG BROTHER NAIJA CAMPAIGN

Objective: Drive top-of-mind awareness and real-time engagement during BBN

Strategy: Created snackable content and partnered with influencers for Task Day hype

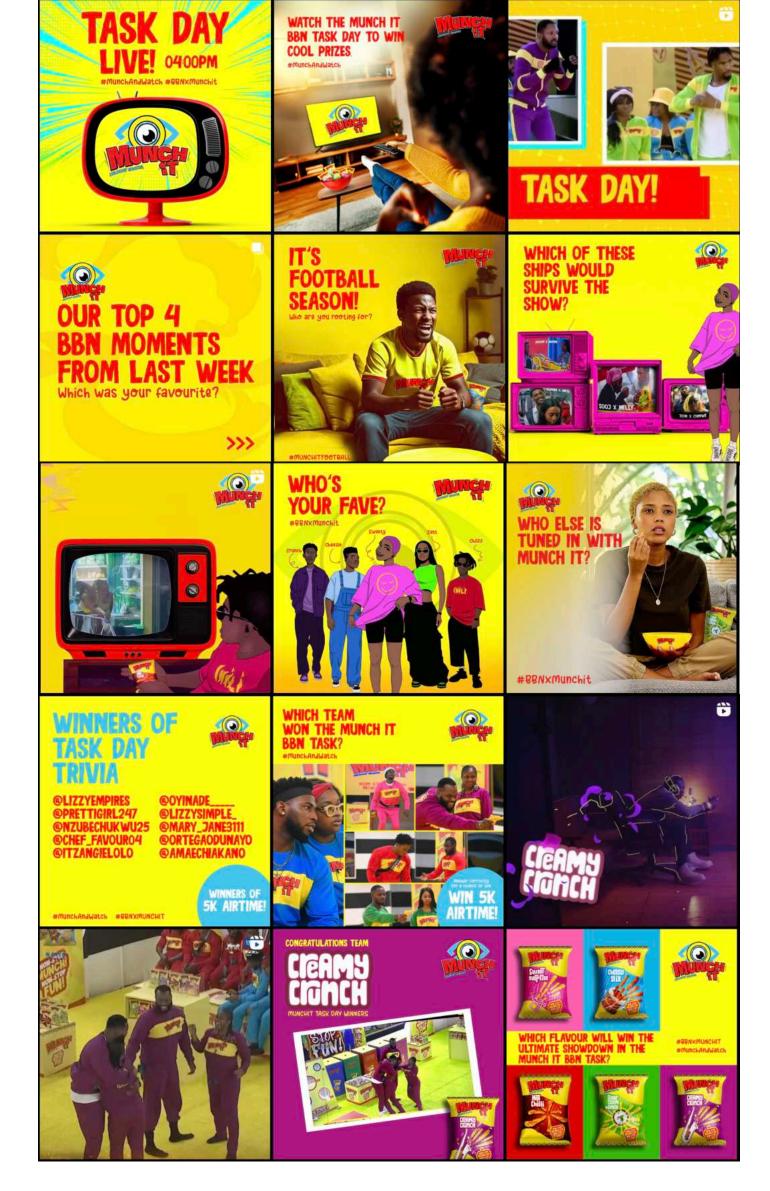
Execution:

- Reels, memes & tweets reacting to BBN moments
- Influencer live tweets & story takeovers
- Leveraged BBN housemate personalities as "flavour characters

Results:

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- 40% increase in IG engagement
- 19million plus reach across platform
- #MunchItBBN was number 2 **trending** on X Nigeria
- Campaign **outperformed** past 3 seasons



For you Trending News Sports Entertainment

Nigeria trends

South Africans
127K posts
1·Trending ...

#BBNxMunchIT
12.8K posts
2·Trending ...

50,000,000 \$DOGS GIVEAWAY
3,889 posts
3·Trending ...

Bitget Wallet

CASE STUDY – KELLOGG'S MOTHER'S DAY CAMPAIGN

Objective: Celebrate mums and boost emotional connection with the brand

Strategy: "Mum: The Original Greats" – a user-driven tribute campaign

Execution:

- Influencer storytelling + community UGC
- Personalized Al avatars as giveaways
- Engaging Instagram stories & reels

Results:

- 3.9K entries for tribute giveaway
- 7,620,759 reach during campaign period



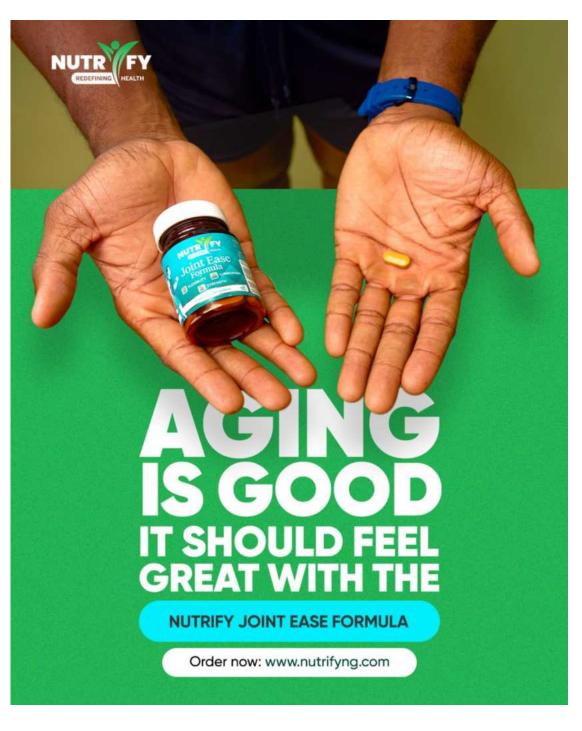




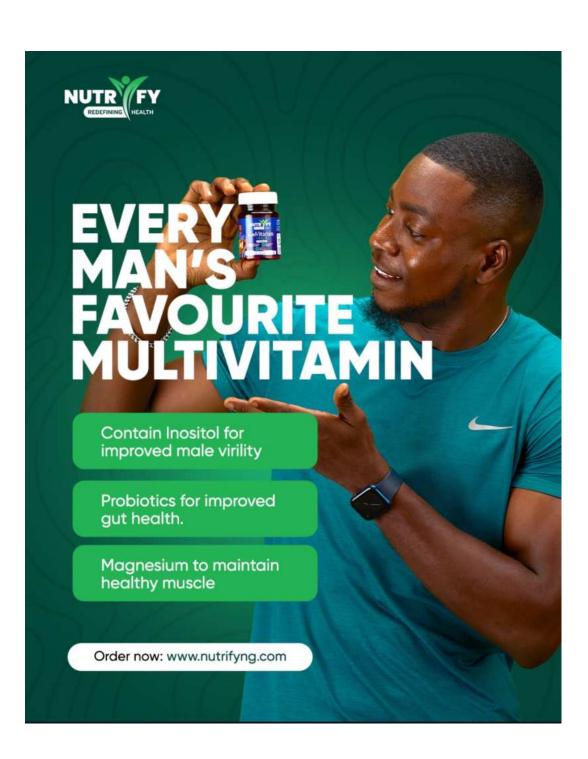












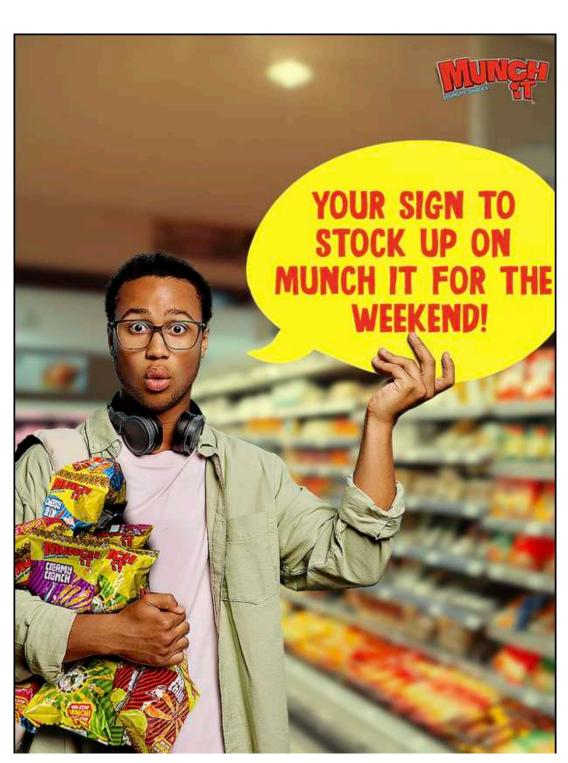




















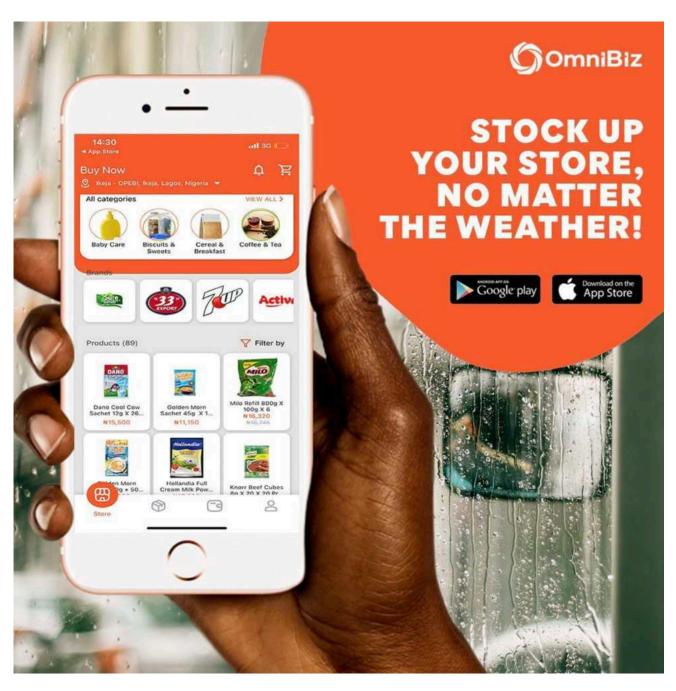






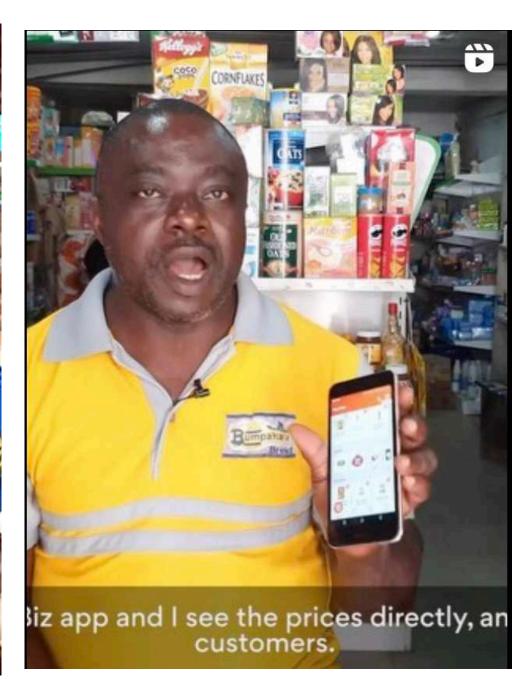
CONTENT SAMPLES ComniBiz









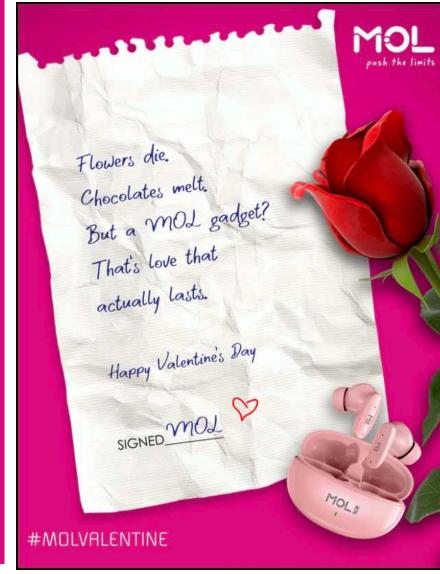


















WHAT SEY! ALABI BRINGS TO THE TABLE



WHAT I BRING

- Audience-first strategy & real engagement
- Multi-platform execution (Reels, X, Threads, TikTok)
- Storytelling that connects purpose with performance
- Influencer management with results, not guesswork

Brands I Admire

Paystack • Flutterwave • UNICEF • TechHer • ONE Campaign

L Strengths I'm Using

Creative strategy • Clean execution • Relatable voice • Databacked decisions

✓ What I'm Growing

Community campaigns • Social + paid synergy • Al for content & listening

Why Your Brand?

Purpose-led content + a chance to make people *feel* something. Let's build a voice people remember.

"The best stories move people — not just through the funnel, but to action."

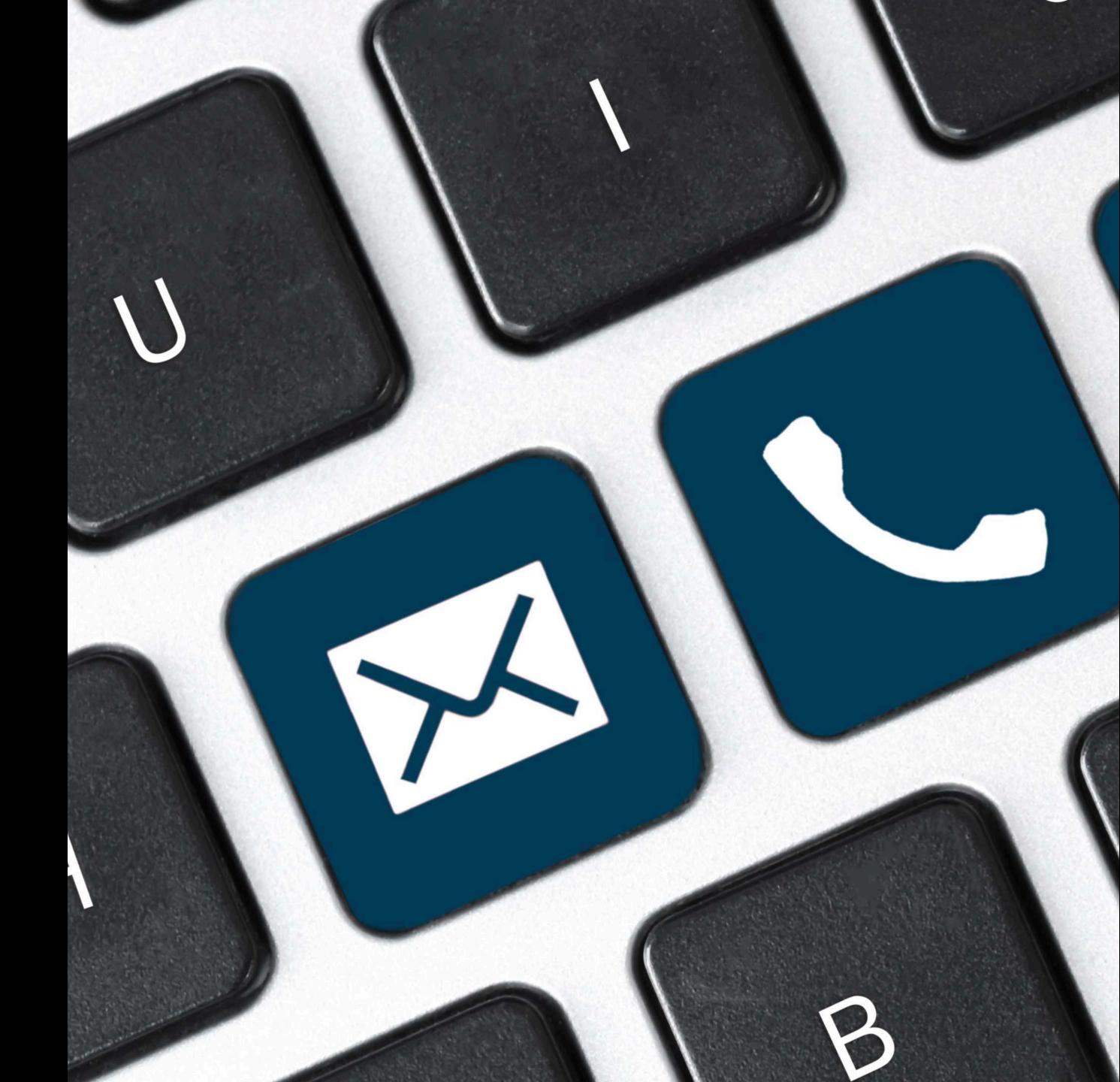




ET'S WORK!

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